

CAMIL ANNOUNCES ITS SECOND QUARTER RESULTS (2Q17)

Company concludes IPO and starts negotiating on B3's Novo Mercado segment (ticker: "CAML3")

São Paulo, October 13, 2017 – Camil Alimentos S.A. ("Company" or "Camil") (B3: CAML3) announces its financial results for the second quarter of 2017 (2Q17: June, July and August 2017). Financial and operating data here, unless otherwise indicated, is presented in nominal terms in local currency (reais) in accordance with International Financial Reporting Standards (IFRS) and should be read in conjunction with the financial statements for the period ended on August 31, 2017 filed in the Securities and Exchange Commission (CVM). In this release financial data represents the Company's consolidated financials in thousands of Reais (R\$) and comparisons in reference to the first quarter of 2017 (1Q17: March, April and May 2017) and the second quarter of 2016 (2Q16: June, July and August 2016), unless otherwise indicated.

Highlights

2Q17 Earnings Release

Webcast

October 16th, 2017 -
Monday

In Portuguese with
simultaneous
translation into English.

Time: 10:00 am (BRT);
8:00 AM (US ET)

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- **IPO (subsequent event):** The Company successfully completed its initial public offering on September 26, with an offer price of R\$9.00 per share and total amount of R\$1.1 billion, assuming no exercise of the overallotment option. Net proceeds from the Primary Offering totaled R\$357.0 million.
- Despite a challenging scenario of rice, beans and sugar prices decline, Camil demonstrated its business model resiliency and margin stability – reaching an EBITDA margin of 9.8% in 2Q17 - and continued its grains organic growth in Brazil (6.5% growth in 1H2017).
- **Net Revenue** of R\$1.2 billion in 2Q17 (-8.7% vs. 2Q16).
- **Gross Profit** of R\$282.3 million and gross margin of 24.3% in 2Q17 (-3.4 pp vs. 2Q16).
- **EBITDA** of R\$114.3 million with EBITDA margin of 9.8% in 2Q17 (-4.1 pp vs. 2Q16).
- **Net Income** of R\$40.3 million with a net margin of 3.5% in 2Q17 (- 1.5 pp vs. 2Q16).
- **CAPEX** of R\$31.0 million in 2Q17 (+127.7% vs. 2Q16).
- Issuance of R\$405 million in CRAs (Agribusiness Receivables Certificate), with an average maturity of 3 to 4 years, at a lower rate than CDI. In the last 12 months, Camil raised a total of R\$807.3 million in CRAs, extending the maturity profile and reducing the average cost of debt.

Highlights	2Q17	1Q17	2Q16	2Q17 vs	2Q17 vs	6M17 vs.
Closing Date	31-aug-17	31-may-17	31-aug-16	1Q17	2Q16	6M16
Net Revenues	1,161.9	1,225.6	1,273.1	-5.2%	-8.7%	-0.9%
Domestic Market Sales	814.4	931.0	978.6	-12.5%	-16.8%	-2.1%
Foreign Market Sales	347.4	294.5	294.4	18.0%	18.0%	2.5%
Gross Profit	282.3	297.4	352.9	-5.1%	-20.0%	-10.4%
Gross Margin	24.3%	24.3%	27.7%	0.0pp	-3.4pp	-2.6pp
EBITDA	114.3	127.3	176.9	-10.3%	-35.4%	-20.4%
EBITDA Margin	9.8%	10.4%	13.9%	-0.6pp	-4.1pp	-2.5pp
Net Income	40.3	61.2	63.5	-34.1%	-36.5%	-11.2%
Net Margin	3.5%	5.0%	5.0%	-1.5pp	-1.5pp	-0.5pp
Capex	31.0	15.1	13.6	106.1%	127.7%	73.7%
Operational Highlights (Volume - thousand ton)						
Grains	175.3	188.1	179.2	-6.8%	-2.2%	6.5%
Sugar	138.5	152.4	142.0	-9.2%	-2.5%	3.9%
Canned fish	6.2	7.6	8.3	-18.2%	-25.5%	-14.3%

Management Message

We are pleased to announce the conclusion of Camil Alimentos' IPO, through a successful offering held on September 26, 2017. The offering size totaled more than R\$1.1 billion through the sale of 127,5 million shares, at a price of R\$9.00 per share. The shares are trading on Novo Mercado segment at B3, under the ticker "CAML3". This is another important step in our history and the result of dedication and energy from our employees and shareholders. At this moment, we are excited about our future and challenges we have ahead of us.

In the last quarter, the reduction of prices in our markets, mainly grain and sugar, affected negatively our revenues. Even under a challenging scenario we managed to maintain our gross margin at 24.3%, stable compared to 1Q17, demonstrating the resiliency of our business model. We continue to improve our operational initiatives and reaffirm the confidence on our brands to sustain premium prices and results' delivery.

We remain focused on the growth of our operations in Brazil as a multi-segment company, leveraging our sales, marketing and distribution platforms. In this semester, our volume indicators demonstrated growth in grains (+6.5%) and sugar (+3.9%) volumes, even under a challenging quarter. Last month we launched a new promotional campaign for Camil brand, aiming to strengthen our positioning, stimulate sell out and amplify commercial activity. In the canned fish category, we are preparing ourselves for the period of sales seasonality with the launch of our Campaign on TV, point-of-sale promotions and special focus in the northeastern region of Brazil.

Our international operations continued to demonstrate sustained growth in net revenues and EBITDA margin expansion. The Company remains focused on improving its international operations and results in the region, especially in Peru. We are confident in the improvement of the competitive landscape in Chile, balancing volumes and prices attractiveness and exploring our product portfolio in order to increase our profitability. Our operations in Uruguay continue to demonstrate favorable growth and serve as a supply source to other international operations and Brazil.

From a financial standpoint, in addition to the IPO, Camil continues to execute its liability management strategy, with a focus on reducing its cost and extending its maturity. On August, 2017, we completed the second issuance of Agribusiness Receivables Certificates (CRAs), raising a total of R\$405 million with an average maturity of over 3.4 years and an average cost of less than 97.5% of CDI. These initiatives have a positive impact on our capital structure, enabling us to develop our strategic initiatives.

Lastly, we launched our new corporate brand, reinforcing the essence and values of the Company: trust, responsibility, entrepreneurship, proximity and enthusiasm. We seek to continue growing in an ethical way, with energy to accomplish even better results and deep respect towards our consumers.

Operational Performance

Operational Highlights	2Q17	1Q17	2Q16	2Q17 vs 2Q17 vs	2Q17 vs 2Q16	6M17	6M16	6M17 vs. 6M16
Volume (thousand ton)	31-aug-17	31-may-17	31-aug-16	1Q17	2Q16	31-aug-17	31-aug-16	6M16
Brazil								
Grains	175.3	188.1	179.2	-6.8%	-2.2%	363.4	341.1	6.5%
Rice	155.8	167.7	159.4	-7.1%	-2.3%	323.5	304.9	6.1%
Beans	19.5	20.5	19.8	-4.9%	-1.5%	40.0	36.2	10.4%
Sugar	138.5	152.4	142.0	-9.2%	-2.5%	290.9	279.9	3.9%
Canned fish	6.2	7.6	8.3	-18.2%	-25.5%	13.7	16.0	-14.3%
Net Price (R\$/kg)								
Brazil								
Grains								
Rice	2.11	2.13	2.34	-0.9%	-9.6%	2.12	2.21	-4.1%
Beans	3.90	3.76	6.72	3.7%	-42.0%	3.83	5.83	-34.4%
Sugar	1.97	2.05	2.20	-3.8%	-10.3%	2.01	2.19	-8.2%
Canned fish	14.76	13.85	14.53	6.6%	1.5%	14.26	14.44	-1.3%

Brazilian Food Segment

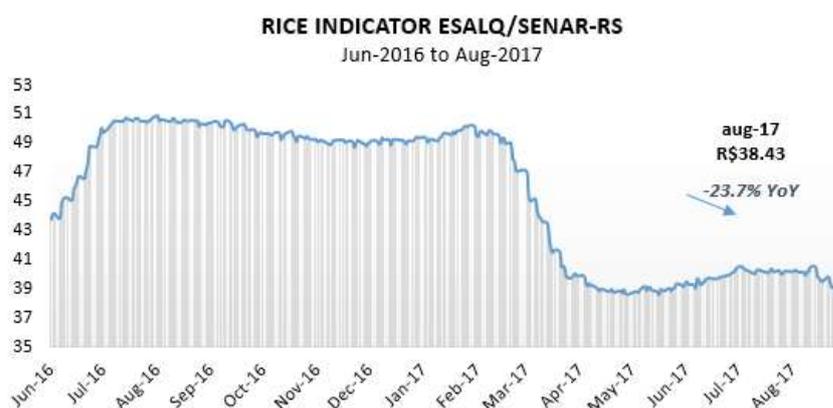
Net revenue from sales and services in the Brazilian Food Segment decreased by 12.5%, or R\$164.2 million, to R\$814.4 million in 2Q17 and 2.1%, or R\$37.7 million, to R\$1,745.5 million in 6M17. This reduction was a result of the decrease in rice, beans and sugar prices of 9.6%, 42.0% and 10.3%, respectively, when compared to 2Q16.

We present the main components as per below:

Rice: Rice sales volume increased 6.1% to 323.5 thousand tons in 6M17 versus 304.9 thousand tons in 6M16, mainly due to the organic growth of our operations in the State of São Paulo (Greater São Paulo and countryside) and in the Northeast region, capturing the results of our marketing and promotions campaigns executed during the last months. The performance of the Northeastern region was impacted by the improvement in the execution of our sales strategy through a strategic approach with local retailers.

The acquisition cost of raw materials started to decrease on February 2017, reaching new levels and stabilized between R\$36-38/ bag in recent weeks.

Even with sales volume increase, rice revenues were partially affected by the decrease in prices, with a reduction of 4.1%, to R\$2.12 per kilo in 6M17 versus R\$2.21 per kilo in 6M16.

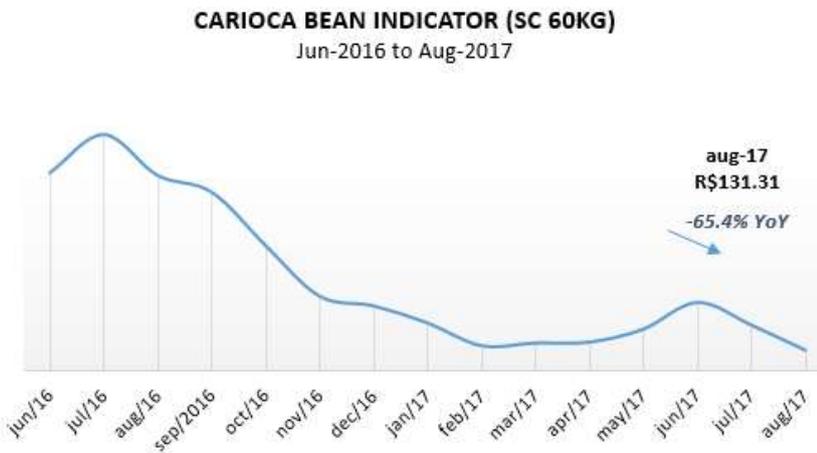


In terms of market share, the Company presented an increase of 0.6pp vs. August 2016, registering a 17.0% market share¹.

¹ Source: Nielsen Scantrack, August 2017 vs. August 2016.

Beans: Sales volume increased by 10.4% to 40.0 thousand tons in 6M17 versus 36.2 thousand tons in 6M16. The increase in bean sales volume was mainly due to the performance of Camil carioca type of rice, which grew in all regions in Brazil due to better weather conditions and marketing campaign and promotions results executed over the last months.

The acquisition cost of raw materials started to decrease from the peak registered during July 2016, reaching a reduction of 65.4% in prices in 2017.



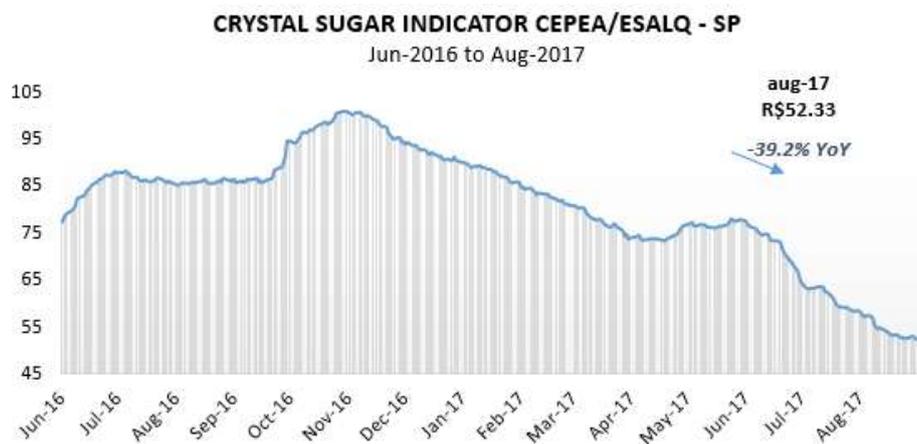
Even with sales volume increase, beans revenues were partially offset by the decrease in prices due to the normalization of the rain and harvest season of Beans, which decreased by 34.4% to R\$3.83 per kilo in 6M17 when compared to R\$5.83 per kilo in 6M16.

In terms of market share, the Company increased 0.2pp over July, registering a 7.7% market share².

Sugar: Sugar sales volume increased by 3.9% to 290.9 thousand tons in 6M17 compared to 279.9 thousand tons in 6M16 mainly due to the performance of União brand, which grew as a result of greater availability of refined sugar at point of sale, extending a gradual recovery of market share, leveraged by an increase in our distribution platform.

Regarding the acquisition cost of raw material, we highlight a cost decrease that started in November 2016, reaching new levels and stabilizing between R\$55-57/bag during recent weeks.

On the other hand, the average selling price of sugar decreased by 8.2% to R\$2.01 per kilo in 6M17 versus R\$2.19 per kilo in 6M16, mainly due to greater availability of sugar and competition between main integrated competitors in the local sugar market. It is important to emphasize that the União brand continues to execute its premium sales price strategy with consumer markets.



In addition, international sugar prices decreased during the period given the production normalization of main producing countries that affected negatively ESALQ Cristal Sugar index, used at the Brazilian market as a reference for the sugar sale price.

In terms of market share, the Company presented growth of 2.1pp vs. May 2016, registering a 36.2% market share³ in refined sugar volume.

² Source: Nielsen Scantrack, August 2017 vs. July 2017

³ Source: Nielsen Retail Index, May 2017 vs. May 2016

Canned fish: The volume of canned fish sales decreased 14.3% to 13.7 thousand tons in 6M17 vs. 16.0 thousand tons in 6M16 mainly due to the reduction of distributors' purchases given inventories' level over recent months.

In addition, it is worth mentioning the continued challenge of sardine and tuna fishing in the Brazilian coast, which resulted in a decrease of raw material supply, leading to record levels of raw materials imports by the industry.

Net prices per kilo decreased by 2.6% to R\$14.37 in 6M17 versus R\$14.76 in 6M16, mainly due to the 1Q17, still impacted by strong price negotiations from the previous quarter.

In terms of market share, the Company increased by 1.0pp in sardines and 1.4pp in tuna, registering a 45.2% market share⁴ in sardines and 23.6% market share⁵ in tuna, respectively.

International Food Segment

Net sales and service revenues in the International Food Segment increased by 18.0%, or R\$53.0 million, to R\$347.5 million in 2Q17 and increased by 2.5%, or R\$15.9 million, to R\$642.0 million in 6M17.

This increase was mainly due to the growth of Uruguay's results and improvement of portfolio mix and operations in Chile, which brought improvements in margin and profitable results. In Chile, we continue the process of repositioning our prices and the achievement of the factory efficiency gains, as a result of investments made in recent months.

Uruguay's operations continue to grow in volume mainly due to the lower competitiveness of US prices in the international market and return of a premium price of Uruguayan product in relation to Thailand, in line with the historical price.

The results of Peru's operations are in line with our expectations, with an increase on operating margins, reflecting the reduction of the import tariff (Variable Law) on imports of raw materials, expansion of points of sale and reformulations in the sales team. In addition, we continue the process of expanding the origination of raw materials from local producers, increasing our price competitiveness in the local market.

⁴ Source: Nielsen Retail Index, July 2017 vs. July 2016

⁵ Source: Nielsen Retail Index, July 2017 vs. July 2016

Consolidated Financial Performance

Statements (in R\$ millions)	2Q17	1Q17	2Q16	2Q17 vs	2Q17 vs	6M17	6M16	6M17 vs.
Closing Date	31-aug-17	31-may-17	31-aug-16	1Q17	2Q16	31-aug-17	31-aug-16	6M16
Gross Revenues	1,341.4	1,427.4	1,468.4	-6.0%	-8.7%	2,768.8	2,778.9	-0.4%
Domestic Market Sales	1,166.1	1,307.55	1,351.5	-10.8%	-13.7%	2,473.68	2,514.4	-1.6%
Foreign Market Sales	175.2	119.9	116.9	46.2%	49.9%	295.1	264.5	11.5%
(-) Sales Deductions	(179.5)	(201.8)	(195.4)	-11.1%	-8.1%	(381.3)	(369.7)	3.2%
Sales Taxes	(85.9)	(95.4)	(97.1)	-10.0%	-11.5%	(181.4)	(182.4)	-0.6%
Returns and Rebates	(93.5)	(106.4)	(98.2)	-12.1%	-4.8%	(199.9)	(187.2)	6.8%
Net Revenues	1,161.9	1,225.6	1,273.1	-5.2%	-8.7%	2,387.4	2,409.3	-0.9%
(-) Cost of Sales and Services	(879.6)	(928.2)	(920.1)	-5.2%	-4.4%	(1,807.8)	(1,762.5)	2.6%
Gross Profit	282.3	297.4	352.9	-5.1%	-20.0%	579.7	646.8	-10.4%
(-) Selling Expenses	(142.1)	(133.4)	(129.2)	6.5%	10.0%	(275.5)	(257.5)	7.0%
(-) G&A Expenses	(59.0)	(61.6)	(71.0)	-4.2%	-16.8%	(120.6)	(124.1)	-2.8%
(+/-) Equity (Earnings)/Losses in Uncons. Sub:	0.4	(0.9)	0.5	-146.9%	-23.5%	(0.5)	(0.5)	1.1%
Other Operating Income	10.2	4.5	2.3	127.2%	342.7%	14.7	(5.8)	-355.6%
EBIT	91.8	106.1	155.6	-13.5%	-41.0%	197.8	259.0	-23.6%
(+/-) Financial Result	(26.0)	(22.8)	(52.7)	14.2%	-50.6%	(48.8)	(85.4)	-42.8%
(-) Debt Interest Expense	(52.4)	(54.7)	(67.5)	-4.3%	-22.4%	(107.0)	(117.0)	-8.5%
(+) Interest Income	26.3	31.9	14.8	-17.5%	77.8%	58.2	31.6	84.4%
Pre-Tax Income	65.7	83.3	103.0	-21.1%	-36.2%	149.0	173.6	-14.2%
(-) Total Income Taxes	(25.4)	(22.1)	(39.4)	15.2%	-35.5%	(47.5)	(59.2)	-19.9%
(-) Income Taxes	(6.8)	(16.8)	(29.5)	-59.3%	-76.9%	(23.6)	(50.7)	-53.5%
(-) Differred Income Taxes	(18.6)	(5.3)	(9.9)	251.0%	88.0%	(23.9)	(8.5)	179.9%
Net Income	40.3	61.2	63.5	-34.1%	-36.5%	101.5	114.4	-11.2%
EBITDA Reconciliation								
Net Income	40.3	61.2	63.5	-34.1%	-36.5%	101.5	114.4	-11.2%
(-) Net Financial Result	26.0	22.8	52.7	14.2%	-50.6%	48.8	85.4	-42.8%
(+) Income Taxes	25.4	22.1	39.4	15.2%	-35.5%	47.5	59.2	-19.9%
(+) Depreciation and Amortization	22.5	21.3	21.3	5.7%	5.5%	43.8	44.4	-1.4%
(=) EBITDA	114.3	127.3	176.9	-10.3%	-35.4%	241.6	303.4	-20.4%
Margins								
Gross Margin	24.3%	24.3%	27.7%	0.0pp	-3.4pp	24.3%	26.8%	-2.6pp
EBITDA Margin	9.8%	10.4%	13.9%	-0.6pp	-4.1pp	10.1%	12.6%	-2.5pp
Net Margin	3.5%	5.0%	5.0%	-1.5pp	-1.5pp	4.3%	4.7%	-0.5pp

Revenues

Gross revenue from sales and services reached R\$1,341.4 million in 2Q17, a reduction of 8.7% in the quarter. **Sales deductions** reached a reduction of 8.1% in the quarter. These two factors combined generated **net revenue** of R\$1,161.9 million (-8.7% vs. 2Q16).

This result was mainly due to the reduction in sales and service revenues in the Brazilian Food products Segment, partially offset by the growth in sales and service revenues from our International Food products Segment, as per below:

Brazilian Food Products Segment

Net sales and services revenue reached R\$814.4 million in 2Q17, a decrease of 12.5% when compared to the previous year, mainly due to the results of rice and sugar categories, as described above. Gross margin remained stable in relation to the previous quarter at 23.6%, with a decrease of 3.6pp when compared to 2Q16.

Food Products Brasil Closing Date	2Q17 31-aug-17	1Q17 31-may-17	2Q16 31-aug-16	2Q17 vs 1Q17	2Q17 vs 2Q16	6M17 31-aug-17	6M16 31-aug-16	6M17 vs. 6M16
Net Revenues	814.4	931.0	978.6	-12.5%	-16.8%	1,745.5	1,783.2	-2.1%
Gross Profit	191.8	222.9	265.5	-14.0%	-27.7%	414.8	484.3	-14.4%
EBITDA	76.9	96.9	137.4	-20.6%	-44.0%	173.9	238.5	-27.1%
Net Income	24.2	38.7	43.0	-37.4%	-43.6%	63.0	80.2	-21.5%
EBITDA Reconciliation								
Net Income	24.2	38.7	43.0	-37.4%	-43.6%	63.0	80.2	-21.5%
(-) Net Financial Result	20.5	20.8	47.5	-1.6%	-56.8%	41.3	77.9	-46.9%
(+) Income Taxes	17.4	23.5	33.1	-25.9%	-47.4%	40.9	51.4	-20.4%
(+) Depreciation and Amortization	14.8	13.9	13.8	6.3%	7.3%	28.7	29.0	-1.2%
(=) EBITDA	76.9	96.9	137.4	-20.6%	-29.4%	173.9	238.5	-27.1%
Margins								
Gross Margin	23.6%	23.9%	27.1%	-0.4pp	-3.6pp	23.8%	27.2%	-3.4pp
EBITDA Margin	9.4%	10.4%	14.0%	-1.0pp	-4.6pp	10.0%	13.4%	-3.4pp
EBIT Margin	7.6%	8.9%	12.6%	-8.9pp	-5.0pp	8.3%	11.7%	-3.4pp
Net Margin	3.0%	4.2%	4.4%	-1.2pp	-1.4pp	3.6%	4.5%	-0.9pp

International Food Products Segment

Net sales and services revenues reached R\$347.4 million in 2Q17, an increase of 18.0% over 2Q16 and 1Q17. Gross margin was stable when compared to the previous year, reaching 10.7% in 2Q17. This growth was mainly due to favorable results of sales in Chile and Peru, and due to our results in Uruguay, as described in the operating performance section.

Food Products International Closing Date	2Q17 31-aug-17	1Q17 31-may-17	2Q16 31-aug-16	2Q17 vs 1Q17	2Q17 vs 2Q16	6M17 31-aug-17	6M16 31-aug-16	6M17 vs. 6M16
Net Revenues	347.4	294.5	294.4	18.0%	18.0%	642.0	626.1	2.5%
Gross Profit	90.4	74.5	87.5	21.4%	3.4%	164.9	162.4	1.5%
EBITDA	37.3	30.4	39.6	22.8%	-5.7%	67.7	64.9	4.3%
Net Income	16.1	22.5	20.6	-28.5%	-21.9%	38.6	34.2	12.8%
EBITDA Reconciliation								
Net Income	16.1	22.5	20.6	-28.5%	-21.9%	38.6	34.2	12.8%
(+) Net Financial Result	5.5	2.0	5.1	181.1%	7.4%	7.5	7.5	-0.3%
(+) Income Taxes	8.0	(1.4)	6.3	n.a.	26.7%	6.6	7.9	-16.3%
(+) Depreciation and Amortization	7.7	7.4	7.6	4.6%	2.2%	15.1	15.4	-1.8%
(=) EBITDA	37.3	30.4	39.6	22.8%	-5.7%	67.7	64.9	4.3%
Margins								
Gross Margin	26.0%	25.3%	29.7%	0.7pp	-3.7pp	25.7%	25.9%	-0.3pp
EBITDA Margin	10.7%	10.3%	13.4%	0.4pp	-2.7pp	10.6%	10.4%	0.2pp
EBIT Margin	8.5%	7.8%	10.9%	0.7pp	-2.4pp	8.2%	7.9%	0.3pp
Net Margin	4.6%	7.6%	7.0%	-3.0pp	-2.4pp	6.0%	5.5%	0.5pp

Cost of Sales and Services

Costs of sales and services decreased by 5.2%, or R\$48.5 million, mainly due to the reduction in the raw material cost. The percentage of costs of sales and services in net revenue remained stable at 75.7% in 2Q17 compared to 1Q17. Additionally, there was a reduction of gross margin by 3.4pp in relation to 2Q16, mainly due to:

- (i) rice, beans and sugar sales price lower than raw material acquisition cost; and
- (ii) volumes decrease when compared to the 1Q17 and 2Q16, with impacted the dilutive effect of freight and general production expenses.

SG&A

SG&A increased by 6.5%, or R\$6.2 million, to R\$201.1 million in 2Q17, mainly due to operations in the Brazilian Food products Segment, which increased personnel expenses as a result of sales team expansion and cost increase related to the reduction of the industrial personnel in canned fish category, partially offset by the reduction of marketing and freight expenses. As a percentage of net sales and service revenues, SG&A increased to 17.3% in 2Q17 from 15.9% in 1Q17.

EBITDA

Consolidated EBITDA reached R\$114.3 million in 2Q17, with a 9.8% EBITDA margin in the period. The EBITDA margin decreased by 0.5 percentage point vs. 1Q17 and by 4.0pp vs. 2Q16, due to higher reductions in grain and sugar prices than the raw material cost decrease.

Net Financial Result

The net financial result increased by 14.2%, or R\$3.2 million, from a net financial expense of R\$26.0 million in 2Q17 vs. R\$22.8 million in 1Q17. This growth was mainly due to:

- (i) a reduction of 12.7%, or R\$4.7 million, in interest expenses on loans, to R\$32.7 million against R\$37.4 million, due to reduction of average interest rates and reduction of cost of debt; and
- (ii) Increase of R\$5.6 million in monetary variation revenues due to recoveries of COFINS tax credits in August 2017.

Financial Income and Expenses	2Q17	1Q17	2Q16	2Q17 vs	2Q17 vs
Closing Date	31-aug-17	31-may-17	31-aug-16	1Q17	2Q16
Financial Income and Expenses	(26.0)	(22.8)	(52.7)	14.2%	-50.6%
Financial Expenses	(52.4)	(54.7)	(67.5)	-4.3%	-22.4%
Interest Expenses	(32.7)	(37.4)	(44.5)	-12.7%	-26.5%
Derivatives	(13.1)	(11.9)	-	10.1%	-
Foreign Exchange Variation	(1.0)	(0.9)	(4.1)	4.2%	-76.1%
Monetary Variation	(0.8)	(0.8)	(1.2)	0.8%	-38.0%
Others	(4.8)	(3.7)	(17.7)	31.4%	-72.8%
Financial Income	26.3	31.9	14.8	-17.5%	77.8%
Interest	1.4	2.0	3.7	-32.0%	-62.6%
Discounts	0.4	1.9	1.0	-77.5%	-59.4%
Short-term Investments	8.2	11.7	9.2	-29.6%	-10.7%
Derivatives	9.3	13.9	-	-33.1%	-
Foreign Exchange Variation	0.5	1.4	1.3	-68.0%	-64.0%
Monetary Variation	6.6	1.0	(0.3)	n.a.	n.a.
Others	(0.0)	0.0	(0.1)	-200.0%	-99.1%

Income taxes

Income and social contribution taxes decreased by 59.3%, or R\$10.0 million, to R\$6.8 million in 2Q17, compared to R\$16.8 million in the same period of 2016. This reduction was mainly due to the decrease on the tax base, and taxation of profits from international operations.

Deferred Income Taxes

Deferred income tax and social contribution increased by 251.0%, or R\$13.3 million, to R\$18.6 million in 2Q17 against R\$5.3 million during the same period of 2017. This increase was mainly due to the goodwill amortization and an increase in provisions.

Net Income

Taking the factors described above into account, consolidated net income reached R\$40.3 million in 2Q17, with a net margin of 3.5% in the period. The net margin decreased by 1.5pp when compared to the previous quarter and the same period of 2016.

Debt and Cash

Debt	2T17 31-ago-17	1T17 31-mai-17	2T17 vs. 1T17
Total Debt	1,636.2	1,397.9	17.0%
Loans and financing	506.8	691.0	-26.7%
Debtures	1,129.4	706.9	59.8%
Short Term	471.5	608.4	-22.5%
Long Term	1,164.7	789.5	47.5%
Currency			
R\$	1,233.0	1,078.2	14.4%
USD	216.0	155.7	38.7%
CLP	57.6	40.8	41.1%
PEN	129.5	123.1	5.2%
Leverage			
Gross Debt	1,636.2	1,397.9	17.0%
Cash and Cash Equivalents + financial applications	421.2	323.9	30.1%
Gross Debt	1,215.0	1,074.0	13.1%
EBITDA LTM	485.2	547.9	-11.4%
Net Debt/EBITDA LTM	2.5x	2.0x	0.5pp

The Company remains focused on its debt management strategy, with a strategy to reduce its debt cost and improve the debt amortization profile.

Loans and financing decreased by 26.7% to R\$506.8 million from R\$691.0 million on August 2017 and May 2017, respectively, due to a reduction in working capital lines usage with higher costs when compared to recent capital market issuances issued by the Company.

In addition, total debtures increased by 59.8% due to the 6th Debtures issuance, in the amount of R\$405 million on May 19, 2017 (2nd CRA), of unsecured notes split in two series. The 1st series, in the amount of R\$238 million was issued at the cost of 97% of CDI and with a 3-year maturity. The 2nd series, in the amount of R\$167 million at a cost of 98% of CDI

Debt Amortization Aug/2017, in million R\$



with a 4-year maturity. The amount raised with the issuance of the debentures, were allocated for the purchase of the Company's sugar needs.

When compared to May 2017, the increase of net debt is due to the historical seasonality of working capital, mainly affected by our operations in Uruguay, which reaches the peak of its inventories level in June and, subsequently reduces by the end of the fiscal year.

Compared to the same period of the previous year, net debt increased as a result of the resumption of producer financing (*Fomento* Program) of our International operations, mainly in Uruguay, in line with historical variation of the Company's liabilities.

Consequently, the Company registered a Net Debt / EBITDA LTM of 2.5x in 2Q17 vs. 2.0x in the previous quarter. Additionally the net proceeds from IPO primary offer will be reflected only in the financials of our next quarter.

Working capital

It should be noted that the Company continues to pursue greater efficiency of its working capital management, with an improvement in the receivables, which reached 43 days in 2Q17 (-6.5% vs. 2Q16) and, mainly, due to a reduction of inventories to 98 days in 2Q17 (-10.8% vs. 2Q16), as shown below:

Working Capital	2Q17	1Q17	2Q16	2Q17 vs	2Q17 vs
Closing Date	31-aug-17	31-may-17	31-aug-16	1Q17	2Q16
Net Revenue LTM	4,925.9	5,037.1	4,652.0	-2.2%	5.9%
Cost of Sales and Services LTM	(3,771.9)	(3,812.4)	(3,452.4)	-1.1%	9.3%
Assets					
Inventories	1,233.0	1,438.3	1,336.7	-14.3%	-7.8%
Inventories	1,017.1	1,131.4	1,044.3	-10.1%	-2.6%
Days	98.4	108.3	110.4	-9.1%	-10.8%
Advance to Suppliers	215.8	306.8	292.4	-29.7%	-26.2%
Days	16.0	22.2	22.9	-28.1%	-30.3%
Accounts Receivable	579.7	602.9	585.8	-3.9%	-1.0%
Days	43.0	43.7	46.0	-1.7%	-6.5%
Liabilities					
Accounts Payable	380.5	804.4	490.3	-52.7%	-22.4%
Days	36.8	77.0	51.8	-52.2%	-29.0%
Working Capital	1,432.1	1,236.8	1,432.2	15.8%	0.0%
Days	106.1	89.6	112.4	18.4%	-5.6%

CAPEX

Capex in 2Q17 reached R\$31.0 million, an increase of 127.7% vs. 2Q16 mainly due to efficiency projects in grains and fish categories, scheduled maintenance in Peru and Chile and storage capacity expansion in Uruguay. Additionally, we inaugurated the Company's new headquarters in São Paulo, Brazil.

Subsequent Events

Initial Public Offering (IPO)

On July 25, 2017, Camil filed its application for registration as a publicly-held company and its initial public offering with CVM, initiating the listing and trading of the Company's shares in the B3's Novo Mercado segment. The transaction was launched on August 30, 2017 and priced on September 26, 2017 with an offer price per share of R\$9.00 per common share (ON).

On September 28, 2017, the Company's shares began trading on B3's Novo Mercado segment, the highest level of corporate governance, under the ticker "CAML3". The IPO consisted of a primary offering of 41,000,000 common shares (ONs) and a secondary offering of 86,500,000 million common shares, totaling R\$1,120.0 million (net of commissions and expenses).

The net proceeds from the Primary Offering totaled R\$357.0 million, after deduction of commissions and other estimated expenses. Without considering the overallotment option (greenshoe), 127,500,000 ONs, or 31.09% of the Company's capital, are outstanding in the market. After the closing of the IPO, the Company continues to be controlled by Camil Investimentos S.A.

The Company intends to use the net proceeds from the Primary Offering for: (i) support for organic growth and potential acquisitions; (ii) internalization of sugar packaging activities; and (iii) increase in working capital. The proceeds from the Secondary Offering will be fully allocated to the selling shareholders of the IPO.

Assessment Notice

On October 3, 2017, the Company became aware of an assessment notice issued by the Brazilian Internal Revenue Service against the Company totaled R\$270.1 million, challenging the amortization for tax purposes of acquisitions between 2011 and 2012 of Femepe, Canadá, GIF Codajas and Docelar.

The assessment notice is regarding the amortizations during the fiscal year 2011 until the fiscal year 2015 in the amount of R\$ 198,4 million related to income tax – IRPJ and R\$71,7 million related to social contribution over the Company's net income.

Management's understanding is that goodwill and its amortization was regularly constituted, in strict compliance with tax legislation, and in compliance with the requirements set forth in article 385, paragraph 2, item II and paragraph 3, combined with article 386, item III, of the Income Tax (RIR / 99). Based on the risk assessment carried out by the Company's legal advisors, R\$209.6 million were classified as a possible loss (principal amount, interest and isolated fine) and R\$60.5 million were classified as a remote loss (qualified fine).

Appendix

Consolidated Balance Sheet

ANNUAL STATEMENTS			
In million R\$			
Closing Date	31-aug-17	31-may-17	Var.
Total Current Assets	2,331.3	2,489.3	-6.3%
Cash & Equivalents	202.2	268.6	-24.7%
Cash & Equivalents	42.4	48.2	-12.1%
Short-Term Investments	159.8	220.4	-27.5%
Short Term Investments	184.7	21.8	748.9%
Accounts Receivable	579.7	602.9	-3.9%
Inventories	1,233.0	1,438.3	-14.3%
Recoverable Taxes	60.3	73.9	-18.4%
Related Party	11.5	17.1	-32.9%
Other Current Assets	49.8	56.6	-11.9%
Expenses in advance	10.2	10.2	0.0%
Total non Current Assets	1,451.7	1,455.6	-0.3%
Total Long-Term Assets	62.0	59.3	4.7%
Long-Term Investments	34.3	33.5	2.4%
Recoverable Taxes	1.7	1.7	-4.1%
Inventory	12.4	8.1	52.6%
Deposits in Court	8.7	8.2	6.5%
Other Long-Term Assets	4.9	7.7	-35.9%
Total Permanent Assets	1,389.7	1,396.4	-0.5%
Investments	27.2	27.6	-1.5%
Plant, Property & Equipment	799.3	802.7	-0.4%
Intangible Assets	563.2	566.0	-0.5%
Total Assets	3,783.0	3,944.9	-4.1%
Total Current Liabilities	1,038.0	1,623.7	-36.1%
Accounts Payable	380.5	804.4	-52.7%
Derivatives	0.3	0.4	-31.5%
Short-Term Debt	274.5	432.6	-36.5%
Debentures	197.0	175.8	12.1%
Related Party	5.8	4.2	37.5%
Salaries and Social Contributions	27.1	43.0	-37.0%
Taxes Payables	15.5	30.6	-49.4%
Vacation accrual and related charges	38.8	36.2	7.4%
Outstanding Taxes	9.9	10.2	-2.9%
Other Current Liabilities	88.5	86.2	2.7%
Total Long Term Liabilities	1,369.1	979.8	39.7%
Long-Term Debt	232.2	258.7	-10.2%
Debentures	932.4	531.1	75.6%
Outstanding Taxes	47.1	48.7	-3.2%
Deferred Income Taxes	122.5	105.9	15.7%
Provision for contingencies	34.7	35.1	-1.4%
Other Long-Term Liabilities	0.1	0.2	-75.0%
Total Liabilities	2,407.1	2,603.4	-7.5%
Paid-in Capital	581.4	581.4	0.0%
Income Reserves	483.3	442.0	9.4%
Legal Reserves	49.2	47.2	4.3%
Undistributed Profit	434.1	394.8	10.0%
Capital Reserve	68.4	-	-
Equity adjustments	-	318.2	-100.0%
Other results	242.9	-	-
Shareholders' Equity	1,376.0	1,341.5	2.6%
Total Liabilities & Equity	3,783.0	3,944.9	-4.1%

Consolidated Cash Flow

CASH FLOW STATEMENTS	2Q17	1Q17	2Q16	2Q17 vs	2Q17 vs	6M17	6M16	6M17 vs.
Closing Date	31-aug-17	31-may-17	31-aug-16	1Q17	2Q16	31-aug-17	31-aug-16	6M16
Pre-Tax Income	65,7	61,2	103,0	7,4%	-36,2%	149,0	173,6	-14,2%
Net Result in Uncons. Subs.	(0,4)	0,9	(0,5)	-146,9%	-23,5%	0,5	0,5	1,1%
Accrued Financial Charges	32,7	37,4	44,5	-12,7%	-26,5%	70,1	85,2	-17,7%
Allowance for Doubtful Accounts	(1,5)	(0,4)	3,7	271,7%	-139,1%	(1,8)	6,2	-129,7%
Provision for Discounts	(4,5)	(2,2)	(1,8)	106,6%	151,2%	(6,6)	1,3	n.a
Provision for Contingencies	(0,5)	3,6	(0,1)	-113,6%	362,3%	3,1	1,3	148,2%
Provision for Advances	(12,9)	12,9	(0,4)	n.a.	n.a.	-	4,8	-100,0%
Exchange gains on Cash and Equivalents	(0,2)	0,2	(3,2)	n.a.	-92,9%	-	(5,5)	-100,0%
Deferred Taxes	(5,3)	5,3	1,4	n.a.	n.a.	-	-	-
Depreciation	20,8	19,6	19,0	5,8%	9,1%	40,4	39,9	1,2%
Amortization	1,8	1,7	2,3	4,7%	-24,1%	3,4	4,5	-24,6%
Write-off Plant, Property & Equipment	4,0	0,3	0,7	n.a.	n.a.	4,3	0,7	n.a
Other Non-Cash Charges	2,3	-	-	-	-	2,3	-	-
Funds From Operations	102,0	140,5	168,5	-27,4%	-39,5%	264,6	312,5	-15,3%
(Inc.) / Dec. In:								
Current Assets	250,0	(394,9)	(10,0)	-163,3%	-2590,7%	(144,9)	(560,0)	-74,1%
Trade Accounts Receivable	27,3	84,0	(20,5)	-67,5%	-233,2%	111,3	(23,9)	n.a
Inventories	188,3	(463,5)	(26,7)	-140,6%	-806,1%	(275,3)	(574,4)	-52,1%
Other Current Assets	34,5	(15,4)	37,1	-324,3%	-7,2%	19,1	38,3	-50,1%
Current Liabilities	(462,5)	353,6	(403,0)	-230,8%	14,8%	(108,9)	43,5	-350,6%
Accounts Payable	(415,4)	326,2	(340,9)	-227,4%	21,9%	(89,2)	69,7	-228,0%
Other Current Liabilities	(12,6)	13,0	(3,3)	-197,4%	279,6%	0,3	14,2	-97,6%
Taxes Payables	(43,7)	(2,9)	(50,2)	n.a.	-13,0%	(46,6)	(64,1)	-27,3%
Other Current Liabilities	6,2	20,3	(11,2)	-69,3%	-155,8%	26,6	23,6	12,7%
Net Income Taxes (Income Tax & Social Contribution)	3,0	(3,0)	2,6	-200,0%	14,6%	-	-	-
Cash Flow from Operations	(110,5)	99,2	(244,5)	-211,4%	-54,8%	10,8	(204,1)	-105,3%
Short-Term Investments	(164,6)	449,0	(38,6)	-136,7%	326,0%	284,4	(51,3)	n.a
Capital Increase	-	-	73,7	-	-100,0%	-	73,7	-100,0%
Equity issuance cost	3,9	-	-	-	-	3,9	-	-
Disposal of Property, Plant and Equipment	(1,9)	1,9	-	-200,0%	-	-	4,8	-100,0%
Additions to Intangible Assets	(1,1)	(0,1)	(1,9)	n.a.	-39,5%	(1,2)	(2,1)	-43,7%
Capital Expenditures	(31,1)	(15,0)	(13,6)	107,0%	128,0%	(46,1)	(26,5)	73,7%
Investment Activities Cash Flow	(194,8)	435,9	19,6	-144,7%	n.a.	241,0	(1,4)	n.a.
Debt Issuance / (Repayment)	243,7	(242,4)	308,9	-200,6%	-21,1%	1,4	193,8	-99,3%
Interest Paid	(25,6)	(63,9)	(44,2)	-59,9%	-42,1%	(89,4)	(89,0)	0,5%
Dividends and Interest on Equity Paid	-	(100,0)	(73,7)	-100,0%	-100,0%	(100,0)	(73,7)	35,6%
Others	(2,1)	-	-	-	-	(2,1)	-	-
Financing Cash Flow	216,0	(406,2)	191,0	-153,2%	13,1%	(190,2)	31,1	n.a.
Foreign Exchange Variaton on Cash and Equivalents	0,8	-	-	-	-	0,8	-	-
Change in Cash and Equivalents	62,5	128,9	(174,4)	-51,5%	-135,8%	62,5	(174,4)	-135,8%
Beginning Cash and Equivalents	139,7	139,7	441,4	0,0%	-68,3%	139,7	441,4	-68,3%
Ending Cash and Equivalents	202,2	268,6	267,0	-24,7%	-24,3%	202,2	267,0	-24,3%

Disclaimer

Certain percentages and other amounts included in this document have been rounded to facilitate its presentation. Thus, numbers presented as total in some tables may not represent the arithmetic sum of the numbers that precede them and may differ from those presented in the financial statements.